THE COMMERCIAL COUNSELLOR
HIGH COMMISSION OF NEWZEALAND
SIR EDMUNG HILLARY MARG
CHANAKYAPURI
NEW DELHI – 110 021.

Dear Sir,

Sub: Providing PMC/EPCM Consultancy Services for CPCL’s 9 MMTPA Cauvery Basin Refinery (CBR) Project at Nagapattinam, Tamilnadu, India – EPCM-1 with MPMC Services, EPCM-2 & EPCM-3 – Tender Published – Reg.

Chennai Petroleum Corporation Limited (CPCL), a group company of Indian Oil Corporation Limited, intends to set up a new 9 MMTPA Petroleum Refinery at Nagapattinam, Tamilnadu, for its capacity expansion.

CPCL solicits competitive bids from reputed Consultants for the said tender, on compliance of the Pre Qualification Criteria, stipulated in the tender document.

We are enclosing herewith a copy of Notice Inviting Tender (NIT) (Global Competitive Bidding) for your reference and we would be obliged if you could please convey / circulate this NIT / information to the Consultants possessing substantial and proven experience in Petroleum Refinery Projects in your country to respond to the NIT and submit their highly competitive offer. The Tender Documents have been uploaded in our e-tender website, https://cpcltenders.nic.in.

We look forward to your support and co-operation in this regard.

Thanking you,

Very truly,

C. SELVAM

CHIEF MANAGER (9 MMTPA CBR PROJECT - CONTRACTS)

Encl. : a/a – NIT
CHAPTER – 1

NOTICE INVITING TENDER
CHENNAI PETROLEUM CORPORATION LIMITED  
(A group company of IndianOil)  

9 MMTPA CBR PROJECT  

NOTICE INVITING TENDER  

NIT No. CPCL – CBRP 0519 21st February, 2020  

Name of Work: Providing PMC/EPCM Consultancy Services for CPCL’s 9 MMTPA Cauvery Basin Refinery (CBR) Project at Nagapattinam, Tamilnadu, India – EPCM-1 with MPMC Services, EPCM-2 & EPCM-3  

Sealed electronic tenders are invited on “Global Open Tender” basis by M/s. CHENNAI PETROLEUM CORPORATION LIMITED (CPCL) under single-stage Two-bid system (Part-A – Techno-Commercial Bid and Part-B – Price Bid) for the subject work. Tender document for the work is hereby issued for submission of your most competitive offer.  

1.1 BRIEF DETAILS OF THE TENDER:  

<table>
<thead>
<tr>
<th>1.1.1</th>
<th>Tender No. (NIT No.)</th>
<th>CPCL – CBRP 0519</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1.2</td>
<td>Viewing &amp; downloading Tender document</td>
<td>Commences from 21st February, 2020 onwards at CPCL e-tender website, <a href="https://cpcletenders.nic.in">https://cpcletenders.nic.in</a> only. Request for sending bidding document by post/courier or any other mode shall not be entertained.</td>
</tr>
<tr>
<td>1.1.3</td>
<td>Pre-bid Meeting</td>
<td>09th March, 2020 at 10:00 Hrs. (IST) at CPCL Corporate Office, 536, Anna Salai, Teynampet, Chennai – 600 018, Tamilnadu, India. Bidders shall ensure that the pre-bid queries are received by CPCL atleast 2 days in advance to the date of pre-bid meeting.</td>
</tr>
</tbody>
</table>
| 1.1.4 | Time Schedule for Completion | The following schedule for the project shall be reckoned from the date of issuance of Fax of Acceptance for the respective EPCM / PMC Packages:  
- Forty-two (42) Months for Mechanical Completion  
- Three (3) Months for Pre-Commissioning & Commissioning |
### 1.1.5 Integrity Pact (IP)

Bidder shall sign the pact as per the proforma stipulated in **Part-A** of bid document.

### 1.1.6 Tender Document Fee (TDF)

**Rs.10,000/-** (Indian Rupees Ten Thousand only) **for each EPCM package**

While submitting the bid, a crossed Demand Draft for the requisite amount, favouring “Chennai Petroleum Corporation Limited”, payable at Chennai as per enclosed format shall be uploaded in the e-Tender website.

The bid will be considered for evaluation only if it is accompanied with required tender document fee by way of DD as stated above.

Bidders shall submit the requisite Tender Document Fee as above for the respective package(s) they intend to bid for.

### 1.1.7 Bid Security / Earnest Money Deposit (EMD)

- **EPCM-1 = Rs.2,13,88,000/-** (Rupees Two Crore Thirteen Lakh Eighty-eight Thousand only)
- **EPCM-2 = Rs.1,08,57,000/-** (Rupees One Crore Eight Lakh Fifty-seven Thousand only)
- **EPCM-3 = Rs.1,17,09,000/-** (Rupees One Crore Seventeen Lakh Nine Thousand only)

Bidder shall submit the requisite EMD, as applicable for the package. In case, bidder submits the bid for more than one package, then EMDs for respective EPCM packages shall be submitted separately in the provision created for uploading the EMD. This is to enable Owner / CPCL return the EMD of the Package for which Bidder’s offer becomes non-qualified or unsuccessful.

The EMDs mentioned above shall be paid by way of “Crossed Demand Draft” or “Bank Guarantee” from any Bank recognized as Scheduled Bank by Reserve Bank of India, in favour of “Chennai Petroleum Corporation Limited” payable at “Chennai” as per
enclosed format shall be uploaded in the e-Tender website. The Bank Guarantee shall be kept valid for a period of Ten (10) months from the date of opening of Tender. (Any mode other than DD/BG towards EMD Amount is NOT permitted). Bids not accompanied with requisite EMD or EMD not being in the requisite form specified above shall be considered as non-responsive and such Bids shall be rejected.

Structured Financial Messaging System (SFMS) is a platform where details of BGs can be electronically transmitted by the issuing bank to another bank, which in turn would confirm to beneficiary on the issuance and genuineness of the BG. In case bidder opts to submit EMD in the form of BG, then the following shall be complied with:

In addition to receipt of the Bank Guarantees directly by CPCL from the issuing Bank, the bidder shall make a request to the Bank Guarantee issuing Bank or Branch to transmit the Bank Guarantee details, viz., Issuing Bank’s Details, Bank Guarantee Number & Date, Value and Validity of the Bank Guarantee, along with our concerned Enquiry/Tender No. (or) Purchase Order No., through SFMS (MT 760) to the following CPCL Banker with the beneficiary being “Chennai Petroleum Corporation Limited”:

State Bank of India,
Corporate Accounts Group (CAG) Branch,
Chennai, Tamilnadu.
IFSC: SBIN0009999

**Bidder shall note that the BGs would be reckoned by CPCL only on confirmation of receipt of SFMS by the above-cited CPCL banker.**

Bidder should submit the requisite EMD as specified in the tender. The **Hard copy** (original) of EMD / EMD Exemption Document should be posted / couriered / submitted in person to the Tender Inviting Authority (at the address given below), within the due date & time for opening of the tender. **Scanned copy** of EMD / EMD Exemption Document should be **uploaded** as part of the offer.
<table>
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<tr>
<th></th>
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<th>Only upon receipt of the hard format of EMD / EMD Exemption Document before the due time of opening of Bid, the electronic bid opening will be done. Else, bid will be rejected. The original EMD / EMD Exemption Document submitted physically to the Department (before due time of opening of bid) and the scanned copy furnished at the time of bid submission online should be same. Otherwise, the Bid will be summarily rejected.</th>
</tr>
</thead>
</table>
| 1.1.8 | TDF & EMD shall not be applicable for bidders | (i) In line with the Government Directives, Micro Small Enterprises registered with any Body specified by Ministry of MSME  
(ii) Central Public Sector Enterprises |
| 1.1.9 | Bid Validity | The offer shall be valid for a period of Eight (8) months from the last due date of submission of Tender/ revised offer (if any). |
| 1.1.10 | Contents of Techno-Commercial Bid (Part-A) | i) The bidders shall upload in this part electronically the requisite documents such as Pre-qualification documents, Power of Attorney and other techno-commercial details of the Bidder, etc., as stipulated in “Instructions to Bidders” of the tender document.  
ii) Only upon receipt of the Original hard copies of TDF, EMD and IP from the bidder, Part-A of their offer will be opened electronically at the time stipulated in the NIT. In case of non-receipt of any of the hard copies, the offer of the bidder will be summarily rejected. |
| 1.1.11 | Contents of Price Bid (Part-B) | This part shall contain only the priced MS-Excel file comprising the “Schedule of Rates / Bill of Quantities” [BoQ - check all the sheets of MS-Excel file] duly filled in all respects |
### Details of Contact Persons

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thiru. R. V. Anand</td>
<td>General Manager (9 MMTPA CBR Project)</td>
<td>044 – 2434 0181, ext. 216</td>
<td><a href="mailto:ryanand@cpcl.co.in">ryanand@cpcl.co.in</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(OR)</td>
</tr>
<tr>
<td>Thiru. C. Selvam</td>
<td>Chief Manager (9 MMTPA CBR Project – Contracts)</td>
<td>044 – 2434 0181, ext. 205</td>
<td><a href="mailto:cselvam@cpcl.co.in">cselvam@cpcl.co.in</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(OR)</td>
</tr>
<tr>
<td>Thiru. G. Gowrisankar</td>
<td>Manager (9 MMTPA CBR Project – Contracts)</td>
<td>044 – 2434 0181, ext. 221</td>
<td><a href="mailto:ggowrisankar@cpcl.co.in">ggowrisankar@cpcl.co.in</a></td>
</tr>
</tbody>
</table>

Clarification on **Technical or Commercial portion** of the tender document, if any, can be obtained from the above officials.

### Last date, time & Place of Submission of Tender (both parts)

**Electronic bids** in both the parts shall be uploaded in the website, [https://cpcletenders.nic.in](https://cpcletenders.nic.in) **upto 11:00 Hrs. (IST) on 02nd April, 2020.**

The Original hard copies of TDF, EMD and IP shall be submitted at the office of before the due time of opening of Part-A, as in the NIT:

At:

The GM (9 MMTPA CBR Project),
Chennai Petroleum Corporation Limited,
Corporate Office,
536, Anna Salai, Teynampet,
Chennai – 600 018,
Tamilnadu.
1.1.14 Due date & time for opening of the tender at the above-cited address

Electronic Opening of **Part-A** (Techno-Commercial Bid) shall be on the same day of bid submission, i.e., **02nd April, 2020 at 14:00 Hrs. (IST)**.

Part-A of **only those bidders**, who had submitted the TDF, EMD & IP in **original hard copy** before the due date & time of bid opening (Part-A) at the address cited-above, **shall be opened electronically** in the presence of authorised representatives of bidders at the address cited above.

**Part-B** of only those bidders, whose offers are found techno-commercially acceptable, shall be opened on a later date at the convenience of CPCL after intimation to the qualified bidders.

### 1.2 METHODOLOGY OF TENDERING

1.2.1 It is proposed to line up three EPCM consultants (EPCM-1, EPCM-2 & EPCM-3) through a single tender. EPCM-1 will also be the Managing PMC (MPMC).

1.2.2 Scope of work(s) for each EPCM package is mentioned in the tender document.

1.2.3 Each package will be treated as an individual tender for finalization of respective Consultant(s).

1.2.4 The choice in bidding for package(s) rests with the bidder:

1.2.4.1 Bidder can submit their bid for EPCM-1 or EPCM-2 or EPCM-3 or in any combination among the three packages.

1.2.4.2 In case, a bidder submits his bid for any combination of the EPCM packages, then the bidder shall meet the combined PQ criteria of the respective combination.

### 1.3 METHODOLOGY FOR OPENING OF PRICE BIDS & IDENTIFICATION OF LOWEST BIDDER:

1.3.1 Priced bids of the qualified bidders for EPCM-1 package will be opened first.

1.3.2 Lowest bidder (L1) for EPCM-1 package will be identified.

1.3.3 Priced bids of the qualified bidders for EPCM-2 package will be opened subsequently. The priced bid of the L1 bidder in EPCM-1 will be opened, only if the respective combined criteria are fulfilled.

1.3.4 Lowest bidder for EPCM-2 package will be identified.
1.3.5 Priced bids of the qualified bidders for EPCM-3 package will be opened subsequently. The priced bid(s) of the L1 bidders in EPCM-1 and EPCM-2 will be opened, only if the respective combined criteria are fulfilled.

1.3.6 Lowest bidder for EPCM-3 package will be identified.

1.4 NON-DISCLOSURE AGREEMENT (NDA):

1.4.1 Following are the details of Process Units and their respective Process Licensors comprised in the scope of work for this tender. The intending bidder is required to sign NDA(s) with the Process Licensors for the respective units in the EPCM package(s).

**Open Art Units:**

**EPCM-1:**

a) CDU & VDU - Open Art (BDEP by M/s. EIL)
b) FGTU - Open Art (BDEP by M/s. EIL)
c) LPGATU - Open Art (BDEP by M/s. EIL)

**EPCM-2:**

d) ARU - Open Art (BDEP by M/s. EIL)
e) SPM & Off/On Shore Pipelines - Part of DFR (BDEP by M/s. EIL)
f) SWS - Open Art (BDEP by M/s. EIL)

**EPCM-3:**

NIL

**Licensed Units:**

**EPCM-1:**

a) PPU - M/s. Lummus-Novolen Technology, Germany
b) MS Block (NHT/CCR/ISOM) - M/s. Axens, France
c) LPG Merox Unit - **Yet to be awarded**

**EPCM-2:**

c) SRU - M/s. Axens, France
d) DCU - M/s. Chevron Lummus Global LLC, USA

**EPCM-3:**

e) VGO-HDT - M/s. Axens, France
f) DHDT - M/s. Haldor Topsoe A/S, Denmark
g) Indmax GDS - M/s. Axens, France
h) Indmax - M/s. Lummus Technology LLC, USA
i) Octamax - M/s. Indian Oil Corporation Limited Research & Development Centre

1.4.2 For participating in the subject tender, the bidder shall sign NDA(s) with the respective licensor(s), else their offer shall not be considered. Bidder shall contact CPCL with the request for signing NDAs with the respective licensors. In response, CPCL will provide the contacts of nodal official of the licensor(s). It is the responsibility of the bidder to get the NDAs signed with the licensors.
1.4.3 Bidder shall sign the NDA(s) and send the copies to CPCL by e-mail first. Only after the receipt of NDAs as detailed above, the bidder shall be given access to download the Process Package Information (comprising only the basic information, viz., PFDs, P&IDs and equipment data sheets) of the respective units and Detailed Feasibility Report (DFR) of the Project. The access will be given only to the bidder’s signatory of NDA, through “File Transfer Protocol” (FTP) in “password-protected mode”.

1.4.4 Thus, the onus of signing the NDAs (with the respective licensors) and getting the BDEP (for the respective units) and DFR from CPCL for participating in the tender lies with the bidder only and CPCL shall not be liable in any way. Bidder shall submit the original hard copy of the signed NDAs to CPCL. The complete PDP of the Units will be shared only with the successful bidder(s) of the EPCM packages.

1.5 PROCEDURE FOR E-TENDERING

Instructions to the Bidders for e-submission of the bids online through the e-tender site of CPCL:

1.5.1 Bidder shall accomplish registration in the tender site, https://cpcletenders.nic.in, using the option “Click here to Enroll!” available therein. Then, the Digital Signature registration has to be done with the e-token, after logging into the site. The e-token may be obtained from one of the authorized Certifying Authorities as published in the e-tender website.

1.5.2 Bidder, then needs to login the site through their user ID/ password chosen during registration. The registered e-token should be used by the bidder only, ensuring its safety.

1.5.3 After getting the tender schedules, the Bidder should read them carefully and should submit the documents as stipulated, failing which, the bid will be liable for rejection.

1.5.4 Clarifications, if any, may be obtained online through the tender site, or through the contact details. Bidder should take into account of the corrigendum(s) published before submitting the bids online.

1.5.5 Bidder, in advance, should get ready with the bid documents to be submitted as indicated in the tender schedule and they should only be in PDF format. If there is more than one document, then, the documents can be clubbed together.

1.5.6 It is construed that the bidder has read thoroughly all the terms & conditions before submitting his offer.

1.5.7 Bidder should log on to the site well in advance for bid submission so that he submits the bid in time, i.e., on or before the bid submission end time, thereby avoiding any delay or problem during the submission process. If there is any delay, due to other issues, bidder only is responsible.

1.5.8 The Tender Inviting Authority (TIA) will not be held responsible for any sort of delay or the difficulties faced during the submission of bids online by the bidders.

1.5.9 The tendering system will give a successful bid updation message after uploading all the bid documents submitted & then a bid summary will be shown with the bid No., date & time of submission of the bid with all other relevant details.
1.5.10 After the bid submission, the acknowledgement number, given by the e-tendering system should be printed by the bidder and kept as a record of evidence for online submission of bid for the subject tender.

1.5.11 The bidder should ensure that the bid documents submitted are free from virus. If the documents could not be opened, due to virus, during tender opening, the bid is liable to be rejected.

1.5.12 The time settings displayed at the top of the tender site, will be valid for all actions of bid submission, bid opening, etc., in the e-tender system. The bidders are requested to submit the bids through online e-tendering system to the TIA well before the bid submission end date & time (as per Server System Clock).

1.5.13 All the data being entered by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered will not be viewable by unauthorized persons during bid submission & not be viewable by any one until the time of bid opening. Overall, the submitted tender documents become readable only after the tender opening by the authorized individual.

1.5.14 The confidentiality of the bids will be maintained, since, the secured Socket Layer 128 bit Encryption technology is used. Data storage encryption of sensitive fields is done.

1.5.15 Bidder to note that the very act of using DSC for downloading the bids and uploading their offers shall be deemed to be a confirmation that they have read all sections and pages of the bid document including ‘General Conditions of Contract’ without any exception and have understood the entire document and are clear about the requirements of the tender.

1.5.16 For any queries regarding e-tendering procedure, the bidders are requested to contact through the modes given below:

E-mail : cpcltenders@cpcl.co.in
Contact Telephone Numbers : 044 2594 4507 / 2594 4000; Extn.: 2245
In person : e-procurement Cell, Administration Block-III, CPCL, Manali, Chennai-600 068, Tamilnadu.
1.6 PRE-QUALIFICATION CRITERIA (PQC):

The bidder intending to participate shall meet all the following requirements:

1.6.1 **Definition of “Similar Work”**

“Similar Works” mentioned in the PQC means, following works, executed in India or abroad, during the last 12 years reckoned prior to the last day of the month immediately previous to the month in which the date of bid submission falls, for the stipulated value, for any Hydrocarbon Process Unit(s) in any Petroleum Refinery (or) Petrochemical Plant:

<table>
<thead>
<tr>
<th>For EPCM-1</th>
<th>For EPCM-2</th>
<th>For EPCM-3</th>
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<tr>
<td>(OR)</td>
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<td>(OR)</td>
<td>(OR)</td>
<td>(OR)</td>
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<tr>
<td><strong>c)</strong> Both EPCM and PMC consultancy Services.</td>
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</tr>
<tr>
<td>(OR)</td>
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<td>(OR)</td>
</tr>
<tr>
<td><strong>d)</strong> Engineering, Procurement &amp; Construction (EPC) contracts / Lumpsum Turnkey (LSTK) contracts. Additionally, for EPC / LSTK jobs, bidder should have also completed EPCM services (or) PMC services for value stipulated in the table below.</td>
<td><strong>d)</strong> Engineering, Procurement &amp; Construction (EPC) contracts / Lumpsum Turnkey (LSTK) contracts. Additionally, for EPC / LSTK jobs, bidder should have also completed EPCM services (or) PMC services for value stipulated in the table below.</td>
<td><strong>d)</strong> Engineering, Procurement &amp; Construction (EPC) contracts / Lumpsum Turnkey (LSTK) contracts. Additionally, for EPC / LSTK jobs, bidder should have also completed EPCM services (or) PMC services for value stipulated in the table below.</td>
</tr>
</tbody>
</table>
### Experience Criteria

The bidder should have completed similar work(s) for EPCM-1 as Main Contractor (or) Sub-Contractor, under any of the following:

- One contract of value not less than Rs.348 Crore (or) USD 48.5 million
- Two contracts each of value not less than Rs.278 Crore (or) USD 38.8 million
- Three contracts each of value not less than Rs.209 Crore (or) USD 29.1 million

Values indicated above shall be exclusive of taxes & duties.

### Experience Criteria

The bidder should have completed similar work(s) for EPCM-2 as Main Contractor (or) Sub-Contractor, under any of the following:

- One contract of value not less than Rs.169 Crore (or) USD 23.6 million
  - OR
  - Two contracts each of value not less than Rs.135 Crore (or) USD 18.9 million
  - OR
  - Three contracts each of value not less than Rs.102 Crore (or) USD 14.2 million

For EPC / LSTK qualifying work orders, additionally, bidder should have completed one contract for similar work(s) defined at (a) or (b) or (c) above for value not less than Rs.17 Crore (or) USD 2.4 million.

Values indicated above shall be exclusive of taxes & duties.

### Experience Criteria

The bidder should have completed similar work(s) for EPCM-3 as Main Contractor (or) Sub-Contractor, for the following values:

- Under One contract of value not less than Rs.184 Crore (or) USD 25.6 million
- Under Two contracts each of value not less than Rs.147 Crore (or) USD 20.5 million
- Under Three contracts each of value not less than Rs.110 Crore (or) USD 15.4 million

For EPC / LSTK qualifying work orders, additionally, bidder should have completed one contract for similar work(s) defined at (a) or (b) or (c) above for value not less than Rs.18 Crore (or) USD 2.6 million.

Values indicated above shall be exclusive of taxes & duties.

(continued...)
### Financial Criteria

**For EPCM-1**
- Bidder's audited annual financial turnover during one of the three financial years 2016-17, 2017-18 & 2018-19 should be at least Rs.111 Crore (or) USD 15.5 million. For foreign bidders, financial years may be year ending December 2016, December 2017 & December 2018 also.
- Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.

**For EPCM-2**
- Bidder's audited annual financial turnover during one of the three financial years 2016-17, 2017-18 & 2018-19 should be at least Rs.54 Crore (or) USD 7.6 million. For foreign bidders, financial years may be year ending December 2016, December 2017 & December 2018 also.
- Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.

**For EPCM-3**
- Bidder's audited annual financial turnover during one of the three financial years 2016-17, 2017-18 & 2018-19 should be at least Rs. 59 Crore (or) USD 8.2 million. For foreign bidders, financial years may be year ending December 2016, December 2017 & December 2018 also.
- Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.

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1.6.3 **In case a bidder intends to quote for more than one EPCM package, the following criteria shall apply:**

**Option-1:**
- Exclusive Consultancy services of [EPCM– 1&2 / EPCM– 1&3 / EPCM– 2&3 / EPCM– 1,2&3]

  (OR)

**Option-2:**
- [Exclusive Consultancy services of EPCM–1] +
  [LSTK services of {EPCM–2 / EPCM–3 / EPCM–2&3}]
<table>
<thead>
<tr>
<th>EPCM-1 &amp; EPCM-2</th>
<th>EPCM-1 &amp; EPCM-3</th>
<th>EPCM-1, EPCM-2 &amp; EPCM-3</th>
<th>EPCM-2 &amp; EPCM-3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Experience Criteria under Option-1:</strong></td>
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<td><strong>Experience Criteria</strong></td>
</tr>
<tr>
<td>The bidder should have completed Similar Work(s) defined at (a) or (b) or (c) above as Main Contractor (or) Sub-Contractor, under any of the following:</td>
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<td>The bidder should have completed Similar Work(s) defined at (a) or (b) or (c) or (d) above as Main Contractor (or) Sub-Contractor, under any of the following:</td>
</tr>
<tr>
<td>One contract of value not less than Rs.517 Crore (or) USD 72.1 million (OR)</td>
<td>One contract of value not less than Rs.532 Crore (or) USD 74.1 million (OR)</td>
<td>One contract of value not less than Rs.701 Crore (or) USD 97.7 million (OR)</td>
<td>Under One contract of value not less than Rs.353 Crore (or) USD 49.2 million (OR)</td>
</tr>
<tr>
<td>Two contracts each of value not less than Rs.413 Crore (or) USD 57.7 million (OR)</td>
<td>Two contracts each of value not less than Rs.425 Crore (or) USD 59.3 million (OR)</td>
<td>Two contracts each of value not less than Rs.560 Crore (or) USD 78.2 million (OR)</td>
<td>Under Two contracts each of value not less than Rs.282 Crore (or) USD 39.4 million (OR)</td>
</tr>
<tr>
<td>Three contracts each of value not less than Rs.311 Crore (or) USD 43.3 million (OR)</td>
<td>Three contracts each of value not less than Rs.319 Crore (or) USD 44.5 million (OR)</td>
<td>Three contracts each of value not less than Rs.421 Crore (or) USD 58.7 million (OR)</td>
<td>Under Three contracts each of value not less than Rs.212 Crore (or) USD 29.6 million (OR)</td>
</tr>
<tr>
<td><strong>Experience Criteria under Option-2:</strong></td>
<td><strong>Experience Criteria under Option-2:</strong></td>
<td><strong>Experience Criteria under Option-2:</strong></td>
<td></td>
</tr>
<tr>
<td>1) The bidder should have completed Similar Work(s) defined at (a) or (b) or (c) above as Main Contractor (or) Sub-Contractor, under any of the following:</td>
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<td>1) The bidder should have completed Similar Work(s) defined at (a) or (b) or (c) above as Main Contractor (or) Sub-Contractor, under any of the following:</td>
<td></td>
</tr>
<tr>
<td>One contract of value not less than Rs.348 Crore (or) USD 48.5 million (OR)</td>
<td>One contract of value not less than Rs.348 Crore (or) USD 48.5 million (OR)</td>
<td>One contract of value not less than Rs.348 Crore (or) USD 48.5 million (OR)</td>
<td>(continued…)</td>
</tr>
</tbody>
</table>
2) The bidder should have completed Similar Work(s) defined at (d) above as Main Contractor (or) Sub-Contractor, under any of the following:

<table>
<thead>
<tr>
<th>EPCM-1 &amp; EPCM-2</th>
<th>EPCM-1 &amp; EPCM-3</th>
<th>EPCM-1, EPCM-2 &amp; EPCM-3</th>
<th>EPCM-2 &amp; EPCM-3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Two contracts each of value not less than Rs.278 Crore (or) USD 38.8 million (OR)</td>
<td>Two contracts each of value not less than Rs.278 Crore (or) USD 38.8 million (OR)</td>
<td>Two contracts each of value not less than Rs.278 Crore (or) USD 38.8 million (OR)</td>
<td>Two contracts each of value not less than Rs.278 Crore (or) USD 38.8 million (OR)</td>
</tr>
<tr>
<td>Three contracts each of value not less than Rs.209 Crore (or) USD 29.1 million</td>
<td>Three contracts each of value not less than Rs.209 Crore (or) USD 29.1 million</td>
<td>Three contracts each of value not less than Rs.209 Crore (or) USD 29.1 million</td>
<td>Three contracts each of value not less than Rs.209 Crore (or) USD 29.1 million</td>
</tr>
</tbody>
</table>

Values indicated above shall be exclusive of taxes & duties.

AND

2) The bidder should have completed Similar Work(s) defined at (d) above as Main Contractor (or) Sub-Contractor, under any of the following:

<table>
<thead>
<tr>
<th>EPCM-1 &amp; EPCM-3</th>
<th>EPCM-1, EPCM-2 &amp; EPCM-3</th>
<th>EPCM-2 &amp; EPCM-3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under One contract of value not less than Rs.169 Crore (or) USD 23.6 million (OR)</td>
<td>Under One contract of value not less than Rs.184 Crore (or) USD 25.6 million (OR)</td>
<td>Under One contract of value not less than Rs.353 Crore (or) USD 49.2 million (OR)</td>
</tr>
<tr>
<td>Under Two contracts each of value not less than Rs.135 Crore (or) USD 18.9 million (OR)</td>
<td>Under Two contracts each of value not less than Rs.147 Crore (or) USD 20.5 million (OR)</td>
<td>Under Two contracts each of value not less than Rs.282 Crore (or) USD 39.4 million (OR)</td>
</tr>
<tr>
<td>Under Three contracts each of value not less than Rs.102 Crore (or) USD 14.2 million</td>
<td>Under Three contracts each of value not less than Rs.110 Crore (or) USD 15.4 million</td>
<td>Under Three contracts each of value not less than Rs.212 Crore (or) USD 29.6 million</td>
</tr>
</tbody>
</table>

Values indicated above shall be exclusive of taxes & duties.

For EPC / LSTK qualifying work orders, additionally, bidder should have completed one contract for Similar work(s) defined at (a) or (b) or (c) above for value not less than Rs.35 Crore (or) USD 5.0 million.

Values indicated above shall be exclusive of taxes & duties.

(continued...)
<table>
<thead>
<tr>
<th>EPCM-1 &amp; EPCM-2</th>
<th>EPCM-1 &amp; EPCM-3</th>
<th>EPCM-1, EPCM-2 &amp; EPCM-3</th>
<th>EPCM-2 &amp; EPCM-3</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Financial Criteria</strong></td>
<td><strong>Financial Criteria</strong></td>
<td><strong>Financial Criteria</strong></td>
<td><strong>Financial Criteria</strong></td>
</tr>
<tr>
<td>Bidder’s audited annual financial turnover during one of the three financial years 2016-17, 2017-18 &amp; 2018-19 should be at least Rs. 165 Crore (or) USD 23.1 million. For foreign bidders, financial years may be year ending December 2016, December 2017 &amp; December 2018 also.</td>
<td>Bidder’s audited annual financial turnover during one of the three financial years 2016-17, 2017-18 &amp; 2018-19 should be at least Rs. 170 Crore (or) USD 23.7 million. For foreign bidders, financial years may be year ending December 2016, December 2017 &amp; December 2018 also.</td>
<td>Bidder’s audited annual financial turnover during one of the three financial years 2016-17, 2017-18 &amp; 2018-19 should be at least Rs. 224 Crore (or) USD 31.3 million. For foreign bidders, financial years may be year ending December 2016, December 2017 &amp; December 2018 also.</td>
<td>Bidder’s audited annual financial turnover during one of the three financial years 2016-17, 2017-18 &amp; 2018-19 should be at least Rs. 113 Crore (or) USD 15.8 million. For foreign bidders, financial years may be year ending December 2016, December 2017 &amp; December 2018 also.</td>
</tr>
<tr>
<td>Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.</td>
<td>Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.</td>
<td>Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.</td>
<td>Net worth for the last audited financial year 2018-19 or year ending December 2018 should be positive.</td>
</tr>
</tbody>
</table>

**Note:** 1 USD = 71.7 INR (TT Sell) as on 02.01.2020 (Source: State Bank of India)

### 1.6.4 Additional Pre-Qualification criteria for Foreign bidder and their Indian affiliates

1.6.4.1 Foreign bidder cannot submit their bid directly. Foreign bidder can submit their bid through their Indian Associate / Affiliate / subsidiary / group company only. A Foreign bidder, who satisfies the Pre-Qualification Criteria set out as mentioned above, shall be required to authorize its Indian Associate / Affiliate / subsidiary / group company, subject to the satisfaction of the conditions setforth below. The valid authorization from the foreign bidder to the Indian associate /affiliate / subsidiary / Group Company should be submitted along with the bid in the format provided in the bid document.

1.6.4.2 The relationship between the foreign bidder and its Indian Associate / Affiliate / subsidiary / group company shall be clearly established through documentary evidence such as balance sheet / annual audited report / filings on the stock exchanges like Form 10 k or equivalent / legally valid document from parent company or common holding company.
1.6.4.3 Bids shall comply with the following:

i) The bid shall be signed by a duly authorized signatory.

ii) In addition to the other particulars required, the bid shall also contain full particulars of the Foreign company and of the Indian Associate / Affiliate / subsidiary / group company representative and shall provide all information necessary to satisfy the owner that the Indian Associate / Affiliate /subsidiary / group company with the necessary back up and support of the Foreign company will be able to perform the obligations of the Consultant and provide the required EPCM Consultancy / PMC Services in the same manner and to the same standard as could be provided by the Foreign company, for the part of the works allocated to the Indian Associate /Affiliate / subsidiary / group company.

1.6.4.4 In addition, the Indian Associate /Affiliate / subsidiary / group company, must satisfy the following criteria for bidding:

i) Should be established in India for at least last 8 Years (ending on last day of the month immediately previous to the month in which last date of bid submission falls). Documentary evidence like Copy of Incorporation / Registration in this regard shall be submitted by the Indian affiliate/ Indian Office.

ii) The Indian Associate /Affiliate / subsidiary / group company should have a current Manpower of minimum 300 People (providing technical services) in their rolls in India as on date of bid submission. Affidavit signed by the authorized signatory along with suitable details shall be submitted by the Bidder in proof of this.

iii) The Annual Turnover of Indian Associate /Affiliate / subsidiary / group company shall not be less than the following values during any one of the preceding three financial years (i.e., 2016-17, 2017-18 and 2018-19). Proof of Annual Turn Over (ATO) shall be submitted in the form of Audited Balance Sheets:

<table>
<thead>
<tr>
<th>EPCM Package(s)</th>
<th>Financial Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Rs. 56 Crore</td>
</tr>
<tr>
<td>2</td>
<td>Rs. 27 Crore</td>
</tr>
<tr>
<td>3</td>
<td>Rs. 30 Crore</td>
</tr>
<tr>
<td>1 &amp; 2</td>
<td>Rs. 83 Crore</td>
</tr>
<tr>
<td>1 &amp; 3</td>
<td>Rs. 86 Crore</td>
</tr>
<tr>
<td>2 &amp; 3</td>
<td>Rs. 57 Crore</td>
</tr>
<tr>
<td>1, 2 &amp; 3</td>
<td>Rs. 113 Crore</td>
</tr>
</tbody>
</table>
1.6.4.5 **Major Responsibilities of Foreign Company:**

The Foreign bidder shall directly (and not through the Indian Associate / Affiliate / subsidiary / group company) undertake the following activities as a minimum work for the Units / Facilities of Project. The division of the responsibilities between the Foreign & its Indian affiliate / associate / subsidiary / group company shall be reviewed & approved by the Owner:

a) Necessary information / details shall be submitted to satisfy the owner of how the core activities / obligations under any resultant award of works shall be undertaken and what would be the backup and other inputs provided by the Foreign counterpart of the Indian bidder for the proper and timely performance of these activities, and what are the quality control measures which the Foreign counterpart would put in place to ensure that the core activities obligations under any resultant award of work are performed in a proper and timely manner in accordance with good international engineering practices expected from an International Consultant of repute.

b) Participation in preparation & validating / signing off of the FEED.

c) Participation in preparation & validating / signing off of Material Requisition with data sheets (MR) of critical / Long Lead Items (LLIs) and review of critical vendor drawings. List of critical equipment / LLI, critical Vendor drawings & critical pipelines shall be provided.

d) Review & approval of stress calculation for Critical piping systems.

e) Participation in preparation & validation of 3D Model (60%).

f) Participation & validation / signing off of HAZID (Hazard Identification), HAZOP (Hazard Operability) and SIL (Safety Integrity Level) Study.

1.6.4.6 **Other mandatory requirements for foreign bidders bidding along with its Indian Affiliate/ Indian office**

a) In case the Foreign bidder who has authorized its Indian Associate / Affiliate / subsidiary / group company to bid; has a direct controlling stake (greater than 50% equity share) in the authorized Indian entity, then they shall be jointly and severally liable for the performance of the contract. A Notarial Attested Declaration to this effect shall be submitted with the bid under the signature of an authorized signatory of the foreign bidder along with its Indian Associate / Affiliate / subsidiary / Group Company, in the format provided by CPCL (Refer Formats to ITB). In case the bid is successful, the same shall be part of the contract.

b) In case the Foreign bidder who has authorized its Indian Associate / Affiliate / subsidiary / group company to bid and the authorized Indian entity is related only as group company with the Foreign bidder then, the Indian entity, foreign entity & parent / common holding entity for the foreign & Indian entities shall be jointly and severally liable for the performance of the contract. A Notarial Attested Declaration to this effect shall be submitted with the bid under the signature of an authorized signatory of the common holding /parent, foreign bidder & authorized Indian entity, in the format provided by CPCL (Refer Formats to ITB). In case the bid is successful the same shall be part of the contract.
c) In case the parent/common holding company is not able to execute the Notarial attested declaration (jointly and severally liable) then the parent / common holding entity for the foreign & Indian entities shall submit a Corporate Guarantee as per the CPCL format (Refer Formats to ITB) to be submitted with the bid, which will be effective in case the bid is successful and this Corporate Guarantee shall be part of the contract agreement.

1.6.5 Document requirements for Pre-Qualification Criteria

1.6.5.1 Foreign Bidder meeting the pre-qualification criteria and intending to participate shall authorize their Indian Associate /Affiliate / subsidiary / Group Company to submit the bid. The authorized Indian bidder can use the Pre-Qualification credentials of the foreign bidder.

1.6.5.2 The Pre-Qualification criteria mentioned above in 1.6.1, 1.6.2 & 1.6.3 are for Indian Bidders. Foreign bidders intending to bid along with its Indian Associate / Affiliate / subsidiary / Group Company shall refer to subsequent clause 1.6.4 for additional requirements in addition to PQ Criteria mentioned in 1.6.1, 1.6.2 & 1.6.3 above.

1.6.5.3 In case the complete order is in the currency other than USD, the same shall be converted into equivalent USD considering the conversion rate of USD as on date of issue of order and shall be considered based on State Bank of India (SBI) bill selling rate (Priority-1) / RBI Foreign exchange conversion rate.

1.6.5.4 The Project(s), the details of which are submitted by the Bidder as stipulated above, should have been commissioned as on due date of submission of Bid. Commissioning certificate from the plant owner shall also be submitted.

1.6.5.5 For EPCM Consultancy Work Orders submitted against experience, the job scope shall broadly include Detailed Engineering, Procurement Services, Tendering & Award of Contracts, Project Management, Construction Supervision services, Assistance in Startup, Pre-commissioning & Commissioning, etc.

1.6.5.6 For Project Management Consultancy (PMC) Work Order(s) submitted against experience credentials, the job scope shall broadly include Project Management, Tendering & Award of Contracts, Construction Supervision services, Assistance in startup, Pre-commissioning & Commissioning, etc. Additionally, the Indian bidder / foreign bidder / authorized Indian bidder shall submit experience of detailed engineering services by way of completed work order, its scope of work & completion certificate for any Process Unit of Refinery or Petrochemical Plant, during the last 12 years reckoned prior to the last day of the month immediately previous to the month in which the date of bid submission falls.

1.6.5.7 Bidder is required to submit detailed work order(s) for similar nature of work (as described above) including covering letter and completion certificate containing executed value of work, date, etc. It shall be mandatory for the bidder to submit valid documentary proof (copy of work order along with scope of work, Mechanical Completion certificate issued by Client / Plant Owner and commissioning certificate duly certified by Plant owner / Client) for compliance with above-stated requirement, otherwise their offer may not be evaluated further.
1.6.5.8 In case of pre-GST regime work orders, the bidders are required to indicate the service tax amount included or excluded in the executed amount of work. The necessary documentary evidence is also to be submitted in support of their claim. In case the work order has been issued / executed outside India, the work order should indicate the order value is inclusive/exclusive of statutory taxes or the basic work order value should be mentioned along with the bid.

1.6.5.9 All prospective bidders are requested to note that bids from only those bidders who are not in negative list of Consultant/Contractors, technology providers / process licensors will be accepted for further evaluation, as CPCL is contractually bound to follow the Process Licensors recommendations for sharing of their technology with any third party. Prospective bidders are requested to provide a list of such entities with whom they cannot enter into a non-disclosure agreement (if any) as a confirmation of their suitability for bidding.

1.6.5.10 The currency to be quoted for the bid shall be Indian Rupee (INR).

1.6.6 **General Requirements**

1.6.6.1 The Successful bidder of EPCM-1 package shall not be allowed to bid for any Contracts including Supply Contracts of the Project, directly / indirectly. Successful bidder(s) of EPCM-2 & EPCM-3 packages shall not be allowed to bid for any Contracts including Supply Contracts of the respective EPCM package, directly / indirectly. EPCM consultant(s) shall not be allowed to bid for BOO contract in the Project directly.

1.6.6.2 The Consultant (bidder) shall be required to enter into Secrecy Agreement for Non-Disclosure of information with Owner / Licensor(s), whenever called for the same by the Owner.

1.6.6.3 Offer from following types of bidder will not be accepted:

   a) Who are in the Holiday list of CPCL or its Administrative Ministry, MoP&NG.
   b) Who are under liquidation, court receivership or similar proceedings.
   c) Who are undergoing insolvency resolution process or liquidation or bankruptcy proceeding under Insolvency and Bankruptcy Code, 2016 (Code).
   d) Whose insolvency resolution process or liquidation or bankruptcy proceeding is initiated under the Code at any stage of evaluation of the bid.
   e) Offer from Joint Bidders / Consortium will not be acceptable unless stated otherwise elsewhere in the tender document.

1.6.6.4 The subject EPCM packages are indivisible respectively and shall be awarded to single successful bidder(s) of the package(s) unless stated otherwise elsewhere in the tender document.

1.6.6.5 The experience of bidding entity will only be considered unless specifically permitted in the NIT / tender document to use the credentials of its parent or any group company to meet the Experience Criteria. A work executed by a bidder for its own plant/projects (where for the past experience referred for qualification, the consultant and the owner belong to the same organization which includes subsidiaries/parent company) shall not be considered as experience for the purpose of meeting requirement of experience criteria of the tender.
1.6.6.6 For fulfilling the experience criteria against work order(s) following documents may be considered as valid proof for meeting the criteria:

   a) Purchase / Work Order copy with Schedule of Rates / Scope of works

   b) Satisfactory Completion certificate by client with executed value, date of completion of the job and reference work order number. In case, executed value is not mentioned in the completion certificate issued by the client, work order value with amendment, if any, shall be considered for the purpose of evaluation.

   In case, the executed value of job is more than work order value and bidder claims for meeting the PQC requirement on the basis of executed value then it is the responsibility of the bidder to submit the documentary evidence of final executed value (such as copy of final bill, executed value mentioned in completion certificate, etc.) along with his bid.

1.6.6.7 In case of Sub contract works, in addition to the completion certificate from the main contractor/Consultant, the bidder is also required to submit a Certificate from the end user / Owner / Consultant of the Owner stating that the main contractor has intimated them about the engagement of sub-contracting OR have been allowed/permissioned as a sub-contractor.

1.6.6.8 The offers with incomplete /irrelevant documents or anomalies are liable to be rejected without any communication. Hence, bidders are advised to take utmost care while uploading their pre-qualification documents.

1.6.6.9 In case of Rate Contracts, which are running under extension after original contractual completion period, suitable document (certified by “WO issuing company” / Engineer-in-Charge) indicating executed value up to the original/extended completion period along with extension letter will be treated as proof of successful completion of work.

1.6.6.10 In case of foreign bidders, if the value indicated is in currency other than USD the same shall be converted in equivalent USD considering the conversion rate as on the date of issue of the reference order(s) based on SBI bill selling rate or as indicated otherwise in tender document.

1.6.6.11 Relevant supporting documents towards other requirements specified are also to be uploaded along with Techno-Commercial bid failing which bid is liable for rejection.

1.6.6.12 The completion certificate, submitted by the bidder shall separately indicate the Service Tax/ GST amount included in the value of completed job OR a separate certificate from the respective client, mentioning the service tax /GST amount, if any, included in the value of completed job under consideration, should be submitted by the bidder.

1.6.6.13 Amount considered for meeting the experience criteria of PQC shall be exclusive of Service Tax/GST. In case the value of job submitted by the bidder does not have clarity with regard to inclusion/exclusion of Service tax/GST, the amount appearing in the certificate shall be considered inclusive of tax and shall be evaluated accordingly.
1.6.6.14 CPCL reserves the right to reject any or all of the tenders or any parts of the tender so received and may cancel the tender in part or full, extend the due date of Tender submission, etc., without assigning any reason.

1.6.6.15 CPCL will allow Purchase Preference to MSE as per applicable Government guidelines.

1.6.6.16 Bidders are to quote their most competitive rates. Negotiations will not be conducted with the bidders as a matter of routine. However, Owner reserves the right to conduct negotiations.

1.6.6.17 Legal dispute, if any, shall only be within the jurisdiction of Local Court unless mentioned otherwise.

1.6.6.18 All communication will be made only through e-Tendering website of CPCL (https://cpcletenders.nic.in). However, CPCL reserve the right to take cognizance of the communication made outside e-Tendering Portal under exceptional circumstances.

1.6.6.19 Bidder cannot make any claim against CPCL towards its expense incurred in connection with the preparation and delivery of their bids, site visit, participating in the discussion and other expenses incurred during bidding process.

1.6.6.20 Bidder should make sure that their priced bid (Part-B/BoQ) contains only prices. Rates mentioned elsewhere shall not be taken into cognizance. Offer shall be liable for rejection if any condition directly or implied, recorded in Priced Bid (Part-B/BoQ).

1.6.6.21 Submission of authentic documents is the prime responsibility of the bidder. Wherever CPCL has concern or apprehension regarding the authenticity/correctness of any document, CPCL reserves the right to get the documents verified from issuing authority/any relevant source. If documents (part or full) are found forged, such offers will be summarily rejected and EMD will be forfeited and may be debarred from future tenders.

1.6.6.22 After opening of the technical bids but before the opening of the price bids, the bids may be rejected for unsatisfactory performance or adverse comments which have come to the notice after the issue of the tender enquiry.

1.6.6.23 Offers not meeting statutory requirement are liable for rejection.

1.6.6.24 Bidders are advised to visit Announcement section/ Information for DSC/ Bidders Manual Kit/ FAQ of e-Tender Portal before bidding.

1.6.6.25 Notwithstanding any other condition/provision in the tender documents, in case of ambiguity or incomplete documents pertaining to pre-qualification criteria (PQC), bidders shall be given only one opportunity with a fixed deadline after bid opening to provide complete & unambiguous documents in support of meeting the pre-qualification criteria (PQC). In case the bidder fails to submit any document or submits incomplete documents within the given time, the bidder’s tender will be rejected.

1.6.6.26 Refer ITB of the tender document on e-tender website for more details.
1.6.6.27 Any Addendum/Corrigendum/Sale date extension in respect of above Tender shall be issued on our website: [https://cpcletenders.nic.in](https://cpcletenders.nic.in) only and no separate notification shall be issued in the Press. Bidders are therefore requested to regularly visit our website to keep themselves updated. Failure of Bidder to submit tender without taking cognizance of Corrigendum / Amendment (if any) issued by CPCL shall make bid liable for rejection.

1.6.6.28 CPCL does not take any responsibility for the correctness of tender documents obtained from any other source. Bidders are advised to visit above mentioned website before submitting their offer for official version of the tender document including any corrigendum / amendment if any, which shall be binding to the bidder.

1.6.6.29 In case, a bidder submits any of the Pre-Qualification supporting documents in any Foreign language other than English, then it will be the responsibility of the bidder to also provide the English translation copy of the such document duly certified, stamped and signed by their Local Chamber of Commerce/ Notary.

1.6.6.30 CPCL reserves the right to use in-house information for assessment of capability of bidders. The decision of CPCL regarding the tender will be final and conclusive.

1.6.6.31 If the performance of the bidder is / has been found to be unsatisfactory for any reasons whatsoever, in any organization including CPCL, then CPCL reserves the right to reject the bids submitted by such bidders.

1.6.6.32 CPCL reserves the right to assess bidder’s capability and capacity to execute the contract by taking into account various aspects such as experience, proven track record, financial soundness, etc., of the bidder and accordingly decide whether their priced bids shall be opened and considered for further evaluation.

1.6.6.33 Issuance of tender document or submission of tender document by itself shall not amount to pre-qualification or entitle the agency to participate in the bidding.

1.6.6.34 For evaluation of PQ Criteria, the past contract value of the bidders shall be multiplied by a correction factor for each completed year as given below:

<table>
<thead>
<tr>
<th>No. of completed years</th>
<th>Correction factor</th>
</tr>
</thead>
<tbody>
<tr>
<td>One (1)</td>
<td>1.07</td>
</tr>
<tr>
<td>Two (2)</td>
<td>1.15</td>
</tr>
<tr>
<td>Three (3)</td>
<td>1.23</td>
</tr>
<tr>
<td>Four (4)</td>
<td>1.31</td>
</tr>
<tr>
<td>Five (5)</td>
<td>1.40</td>
</tr>
<tr>
<td>Six (6)</td>
<td>1.50</td>
</tr>
<tr>
<td>Seven (7)</td>
<td>1.61</td>
</tr>
<tr>
<td>Eight (8)</td>
<td>1.72</td>
</tr>
<tr>
<td>Nine (9)</td>
<td>1.84</td>
</tr>
<tr>
<td>Ten (10)</td>
<td>1.97</td>
</tr>
<tr>
<td>Eleven (11)</td>
<td>2.10</td>
</tr>
</tbody>
</table>

Please note that the bid document is property of CPCL and not be copied or used elsewhere.

FOR AND ON BEHALF OF

CHENNAI PETROLEUM CORPORATION LIMITED,

R. V. ANAND,

GENERAL MANAGER (9 MMTPA CBR PROJECT)