



**FEDERATION OF INDIAN EXPORT ORGANISATIONS**  
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## **CIRCULAR TO FOREIGN BUYERS**

### **Benefits provided to Qualified foreign Buyers by FIEO for Reverse Buyer Seller Meets**

The Federation of Indian Export Organisations (FIEO), set up by the Ministry of Commerce & Industry, Government of India, is pleased to announce the benefits extended to *qualified international buyers* participating in the upcoming Reverse Buyer–Seller Meets (RBSM) at Rajkot, Kolkata, and Shillong.

This circular outlines the eligibility, facilities, and conditions for availing the support offered under the Hosted Buyer Programme.

#### **1. Airfare Reimbursement ceiling in USD:**

<b>Buyer Region</b>	<b>1. Rajkot, 8-9 Jan, 2026 2. Shilong, 3-4 Feb, 2026</b>	<b>Kolkata, 20-21 Jan, 2026</b>	<b>Kochi 3<sup>rd</sup> Week Feb 2026</b>	<b>Puducherry 1<sup>st</sup> Week March 2026</b>	<b>Vishakha Pattanam 3<sup>rd</sup> Week March 2026</b>
Europe	1000	750	1000	1000	1000
USA, Canada	1500	1150	1000	1000	1000
Australia, New Zealand	1500	700	900	900	900
Latin America, Mexico, South America	1500	1150	1200	1200	1200
Japan, Korea, China, Taiwan	800	600	750	750	750
Russia	800	650	750	750	750
East Africa, Tanzania, Kenya etc	750	550	750	750	750
North Africa, Egypt, Morocco etc	750	550	750	750	750
Rest of Africa	900	700	750	750	750
Central Asia, Armenia, Georgia, Uzbekistan, Kazakhstan etc	650	550	700	700	700
Gulf, West Asia, Middle East, Dubai etc	650	550	350	350	350

South East Asia, ASEAN	550	350	350	350	350
South Asia, Afghanistan	400	300	350	350	350

## 2. Complimentary Hotel Accommodation

### 1. Rajkot – Hotel RPJ

Check-in: 07 Jan 2026 | Check-out: 10 Jan 2026 (3 nights)

### 2. Shillong – Courtyard by Marriott

Check-in: 02 Feb 2026 | Check-out: 05 Feb 2026 (3 nights)

### 3. Kolkata – Taj Bengal

Check-in: 19 Jan 2026 | Check-out: 21 Jan 2026 (2 nights)

### 4. Kochi – Hotel Grand Hyatt Kochi Bolgatty (2 Nights)

3<sup>rd</sup> Week Feb 2026

### 5. Puducherry – The Residency Towers Puducherry (2 Nights)

1<sup>st</sup> Week March 2026

### 6. Vishakha Pattanam – Radisson Blu Resort Visakhapatnam (2 Nights)

3<sup>rd</sup> Week March 2026

**Single occupancy rooms with complimentary breakfast. / Single Occupancy with Complimentary Breakfast & Dinner**

## 3. Meals and Inclusions

- Complimentary breakfast (daily)
- Complimentary dinner on the day of arrival / Complimentary dinner everyday
- Complimentary lunch on event days / Lunch on 2 days Stay
- Other meals, room service, minibar, beverages, liquor, etc., are chargeable to the buyer

## 4. Airport Transfers & Local Transport

- Complimentary airport pick-up and drop
- Complimentary local transport for all official event-related activities

## 5. Buyer–Seller Meetings

- FIEO will arrange the B2B meeting area, seating, and refreshments
- Buyers must attend all scheduled meetings
- Buyers are encouraged to initiate MoUs and explore business opportunities / FIEO will be doing match making and share seller's details well in advance for the buyers to initiate business discussion so that buyers will be able to conclude at least one business deal during the B2B meetings
- Buyers must carry: visiting cards, company brochures/literature
- Post-event factory/business visits may be undertaken at buyers' discretion

## 6. Reimbursement Conditions

Reimbursement will be disbursed *after the programme* only upon submission of:

- Copy of valid passport
- Valid business or work visa
- Air ticket copy
- Invoice/payment receipt
- All boarding passes

- The actual expenses on tickets and the ceiling as mentioned in the table, the reimbursement will be made whichever is lower. / Buyers should conclude at least one order /MOU during the B2B

Reimbursement will be made **in USD, in cash**, after verification of documents.

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### **7. General Terms**

- FIEO reserves the right to modify or withdraw any provisions of the hosted buyer programme based on operational requirements.
  - Facilities are subject to availability.
  - These benefits have been provided successfully in previous RBSM editions.
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### **For Any Queries**

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-issued by-  
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Additional Director General  
13-Nov 2025  
New Delhi